

Message Text

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64

ACTION EUR-25

INFO OCT-01 AF-10 NEA-10 ADP-00 CIAE-00 DODE-00 PM-09 H-02

INR-09 L-03 NSAE-00 NSC-10 PA-03 RSC-01 PRS-01 SS-14

USIA-12 EB-11 OMB-01 COME-00 INT-08 AID-20 RSR-01

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R 131740 Z MAR 73

FM AMEMBASSY ROME

TO SECSTATE WASHDC 7768

INFO AMEMBASSY BEIRUT

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

AMEMBASSY LONDON

AMEMBASSY TRIPOLI

AMEMBASSY THE HAGUE

AMEMBASSY PARIS

AMEMBASSY TEHRAN

USMISSION OECD PARIS

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E. O. 11652: N/ A

TAGS: ENRG, IT, IY

SUBJECT: ENI- IRAQ OIL AGREEMENT

DEPT PASS BAGHDAD

1. IN CONVERSATION TODAY WITH ENI DIRECTOR OF FOREIGN RELATIONS LANDOLFI AND CHIEF OF FOREIGN SALES, SANTORO, EMBOFFS WERE TOLD THAT ANOTHER ITALIAN OIL- TECHNICAL MISSION WILL VISIT BAGHDAD BEFORE END OF MONTH TO SIGN CONTRACTS FURTHER IMPLEMENTING AGREEMENT MADE BY ENI- INOC MARCH 1972 (ROME 1505, MARCH 15, 1972 NOTAL).

2. WHEN ASKED IF BASIC AGREEMENT, WHICH CALLS FOR ENI PURCHASE TWO MILLION TONS OF CRUDE ANNUALLY OVER TEN- YEAR PERIOD, IS BEING
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STEPPED UP AS REPORTED IN PRESS, ENI OFFICIALS WERE NON- COMMITTAL, STATING NO DEFINITIVE ADDITIONAL QUANTITIES BEYOND TWO MILLION TON ANNUAL LEVEL HAVE BEEN ESTABLISHED, BUT THAT THEY WOULD BE WORKING OUT TECHNICAL COOPERATION WITH IRAQIS FOR PIPELINE CONSTRUCTION AND SUPPLY OF EQUIPMENT, SERVICES AND KNOW- HOW IN OTHER FIELDS. TREND OF CONVERSATION INDICATED EXPANSION ITALIAN PURCHASES BEYOND MARCH 1972 AGREEMENT IS LIMITED BY ABILITY WORK OUT SUITABLE ARRANGEMENTS WITH IRAQIS ON COUNTERPART ORDERS UNDER OIL-FOR- EQUIPMENT AND TECHNOLOGY BARTER DEAL. ENI NOT PLANNING EXPAND PURCHASES FOR RESALE PURPOSES; ONLY INTERESTED IN SUPPLYING ITALY.

3. OFFICIALS CONFIRMED SOME LIFTINGS KIRKUK CRUDE COMMENCED IN JANUARY. THEY REPEATED THEME THAT ENI COMMITMENT AT TIME OF IPC NATIONALIZATION PREVENTED USSR TAKING ALL AVAILABLE IRAQI CRUDE FOR MARKETING TO SOVIET- BLOC COUNTRIES. ALSO CITED FRENCH CFP-INOC AGREEMENT AS EXAMPLE IPC COMPANY DOING BUSINESS WHEN SUITED THEIR PURPOSES WITH VERY PEOPLE WHO NATIONALIZED THEIR ASSETS.

4. ENI SOURCES DID NOT COMMENT ON TERMS AND PRICES BEYOND STATING THAT THEY ARE " SATISFACTORY." VOLPE

NOTE BY OC/ T: NOT PASSED BAGHDAD.

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*** Current Handling Restrictions *** n/a

*** Current Classification *** LIMITED OFFICIAL USE

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30 JUN 2005

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To: BEIRUT
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PARIS
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THE HAGUE

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